



SAP® Business One  
**Apparel & Footwear**

## Breeze IT Solution

Authorized Partner of Argentis Solution

Exclusive Re Seller of Argentis Add On in the Indian Sub-Continent



Apparel & Footwear for SAP® Business One.  
[www.sapapparel.com](http://www.sapapparel.com)

## Introduction

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## Integrate and automate critical business processes with Apparel & Footwear for SAP Business One

Every season, customers and suppliers can be difficult to predict; they shift their focus and market needs change. But you can respond just as quickly when you have got all of your business information at your fingertips.

The SAP® Business One application and Apparel, Footwear & Accessories vertical solution is what you need. You can easily access your company's data from one place, in real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night.

**SAP**® Certified  
SAP Business One Integration

**SAP**® Qualified  
Solution for SAP Business One



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## You can easily access your company's data from one place >

In real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night.

## Discover how you can integrate and automate manufacturing >

Supply chain, sales, and financial processes: a complete view of your business.

## The solution will better enable brands to manufacture their products >

And sell them to retailers and consumers using one single, vertical solution.

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Apparel & Footwear for SAP® Business One  
has everything a small to midsize apparel  
manufacturer or importer needs.



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# Benefits

## Integrated Business Management

With SAP Business One, you can easily access your company's data from one place, in real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night. And workflow-based alerts let you focus on what is important to you.



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# Benefits

COLLABORATION

PLM

COLLABORATION

## Design

Tech Specs  
Desing management  
Color anda Material  
managemet  
Collaboration  
POM  
Bill of material  
(Costing)  
Tech Pack

## Production & Purchasing

Tech Specs  
Desing management  
Color anda Material  
managemet  
Collaboration  
POM  
Bill of material (Costing)  
Tech Pack

## Sales & Distribution

Tech Specs  
Desing management  
Color anda Material  
managemet  
Collaboration  
POM  
Bill of material (Costing)  
Tech Pack

**SAP** Business  
**One**

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# Industries

## Accesories

Every season, customers and suppliers can be difficult to predict; they shift their focus and market needs change.

But you can respond just as quickly when you have got all of your business information at your fingertips.



## Apparel

You can easily access your company's data from one place, in real time, with familiar tools and reports.

You can see sales, operations, and financial data, wherever you are, day or night.



## Footwear

Due to rapidly changing tastes of shoe buyers, it is important for shoemakers to continually offer better and bolder product lines to catch the consumer's eye. It means offering smart, fashion-forward designs.



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# Functionaly Overview

## Sales – A/R

Allocation  
Sales Order Wizard  
Quotations  
Sales Orders  
Delivery  
Return  
A/R Invoice  
A/R Credit Memo

## Costing

Cost Sheets  
Materials  
Operations  
Schemas  
Summary Cost  
Cost Sheet Printing

## PLM & Controlling

Projects  
SAP Activities  
Critical Path  
Critical Path Overview  
Task Manager  
View Multi – Model  
Purchase Order Tracking  
Critical Path Report  
Range Plan

## SKUs

AF Item Master Data  
SKUs Creation  
UPC Codes Creation  
SKUs Update  
SKU Code List from PDM

## Production

BOM Wizard  
AF Production Order  
Receipt from Production  
Issue for Production  
Product Data Collection  
Bar Code Printing  
Material Requirement

## Pick and Pack

Pick and Pack Manager  
Pick List  
Delivery Wizard  
Packaging Wizard  
Pick List printing

## Purchasing – A/P

Purchase Quotation  
Purchase Order  
Goods Receipt  
Goods Return  
A/P Invoice  
A/P Credit Memo

## Inventory

Matrix Price List  
Prepacks  
Item Management  
UPC Labels printing  
Goods Receipt  
Goods Issue  
Inventory Transfer  
Inventory Transfer Request  
Inventory Reports

## PDM

Style list  
Segmentations  
Color Master  
Color Chart  
Scale Master  
Variables  
Size Run Scale  
Workflow  
Design and Concepts  
POM  
Tech Pack  
Logos, labels and Trims

## Reports

Styles Season/Collection  
Inventory Status  
Stock Info Screen  
Open to Sell-Summarized  
Open to Sell-Detailed  
Order Line Item-Sum.  
Order Line Item-Detailed  
Open Production Orders  
Production Status by Operation  
PDC by Employee

## WEB PLM

## Fashion Book

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## Main Features

SAP Business One allows managers and employees to access and use information more effectively so they can make smart business decisions. This comprehensive solution covers all the core operations necessary to run your business successfully.

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Business Administration



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Customer Relationship Management



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Operations and Distribution



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Product Lifecycle Management



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Sales Force Automation (SFA)



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Manufacturing





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# Main Features

## Business Administration

### Financial accounting



Handles all financial transactions, including general ledger, account setup and maintenance, journal entries, foreign currency adjustments, and budgets.

### Bank transactions



Takes care of all financial processing such as cash receipts, check writing, deposits, advance payments, credit card payments, and bank reconciliation.

### Sales and distribution



Helps you create price quotes, enter customer orders, set up deliveries, update stock balances, and manage all invoices and accounts receivables. Purchasing: Manages and maintains vendor contracts and transactions, including issuing purchase orders, updating in-stock numbers, calculating the value of imported items, handling returns and credits, and processing payments.

### Outlook integration



Integrates with Microsoft Outlook so employees can synchronize calendars, contacts, and tasks.

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# Main Features

## Customer Relationship Management

### Sales opportunity management



Records every sales opportunity, from the first phone call to the successful close of a transaction.

### Business partner management



Controls all information about customers, resellers, and vendors, including profiles, contact summaries, account balances, and sales pipeline analysis .

### Service management



Enables service operations, contract management, service planning, tracking of customer interaction, and customer support .

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# Main Features

## Operations and Distribution

### Sales and delivery

Season and off-season order entry could be a painful process in fashion companies. Apparel & Footwear allows users to run from single to multi-store or prepacks orders using a flexible horizontal matrix entry.

Generate price quotes, enter customer orders, set up deliveries, update stock levels, report on customers' current balances, and manage all billing and accounts receivables.

### Purchasing

Manage and maintain your vendor contracts and transactions, including the issue of purchase orders, updates to stock quantities, calculations for the value of imported items, returns and credits, and payment processing.

The screenshot displays the 'Sales Order' form in the Apparel & Footwear software. The form includes fields for 'Store', 'Customer', 'Product', 'Quantity', 'Price', and 'Total'. A table below these fields shows a list of items with columns for 'Store', 'Color', 'Order Description', 'Q', 'U', 'P', 'R', 'S', and 'Total'. The 'Add Details' button is visible. A 'Sales Order Details' window is also shown, displaying a table with columns for 'Date', 'Color', 'Q', 'U', 'P', 'R', 'S', 'Total', and 'Total'. The 'Total' column shows a value of 10,000.00 EUR. The 'Sales Order Details' window also includes a 'Total' field and a 'Total' button.

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# Main Features

## Features & Functionalities

### Inventory management

In textile, apparel, and footwear companies, SKU and Bill of Material complexity is a challenge that you face across your supply chain systems. With Apparel & Footwear for SAP Business One dimensional capability, you will be able to manage your data at the end item level to successfully forecast, plan, and manufacture your product, delivering the right product and controlling your inventories.

The screenshot shows the SAP Business One Product Maintenance window for a blue t-shirt. The window is divided into several sections: Product Data, Design, Warehouse, and a table for Inventory Levels. The Product Data section includes fields for Code, Description, Design, and Warehouse. The Design section includes fields for Design, Year, and Color. The Warehouse section includes fields for Warehouse, Stock, and Price. The Inventory Levels table shows the following data:

Warehouse	000000	000001	000002	000003	000004
0	0.000	0.000	0.000	0.000	0.000
1	0.000	0.000	0.000	0.000	0.000
2	0.000	0.000	0.000	0.000	0.000
3	0.000	0.000	0.000	0.000	0.000
4	0.000	0.000	0.000	0.000	0.000

Handle inventory levels, item management, price lists, special price agreements, transfers between warehouses, and stock transactions all via integration with other processes like sales and purchasing.

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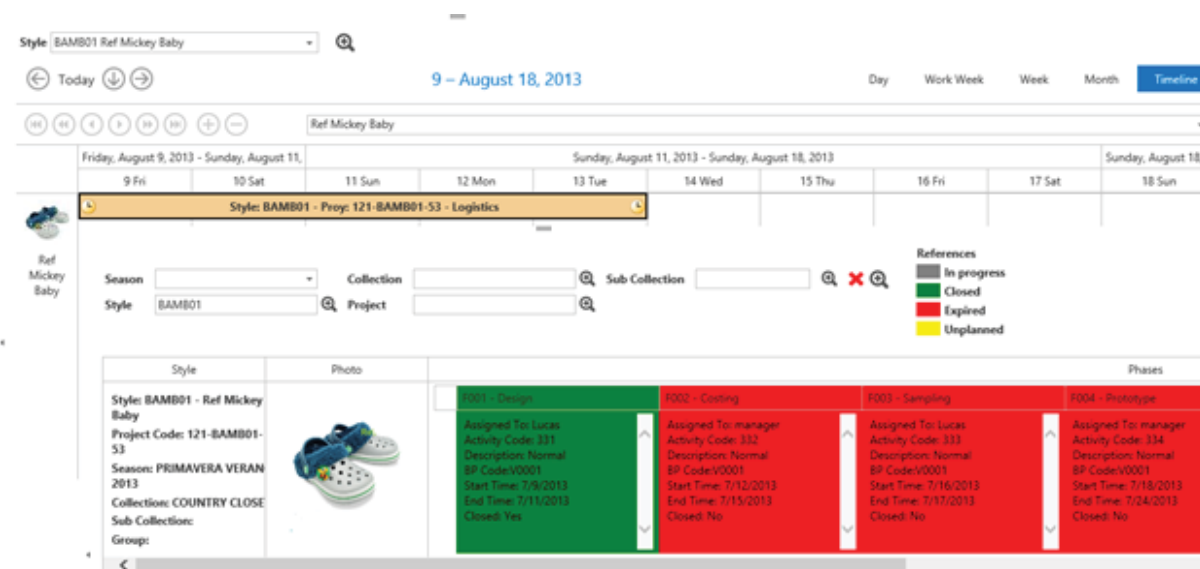
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# Main Features

## Product Life Cycle Management

Apparel & Footwear B1 PLM collaborative suite of applications facilitates the management of products, from design all the way through to production. It will enable you to innovate faster every season, all integrated to the core of SAP Business One.



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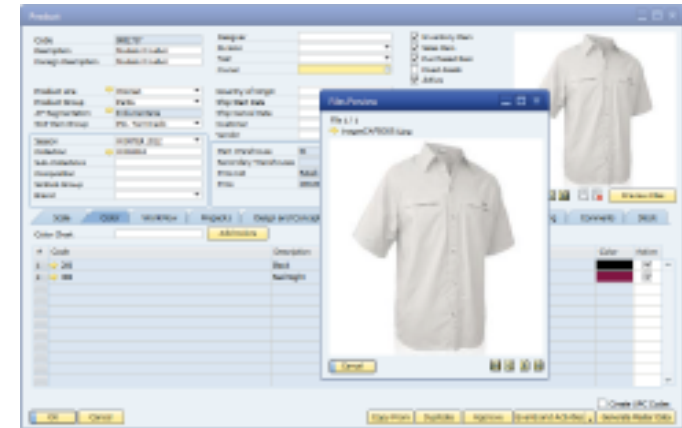
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## Product Data Management (PDM)

Product Data Management application is for product-centric businesses that need to maintain, store, and use large amounts of product-related data across the company processes.

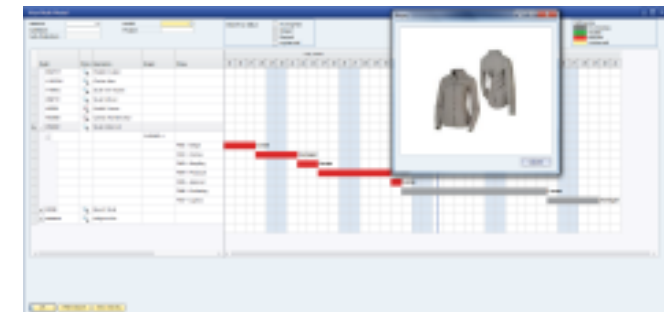
Manage Images, Colors, Materials, POMs. Sketches, concepts, documentation and images can be added to the style from a file or an existing drawing tool. Manage raw materials and labor costs.

Add Point of Measures based con templates. Once the style cost and pricing are approved, generate SKU information directly from the product data management.



## Season and Collection Planning

Have visibility of the design process that you need in order to merchandise new collections at the beginning of each season



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## Sourcing

This module provides advanced costing functionality by size and color, with fully configurable costing scenarios and comparisons.

Costing quotes can be requested from different vendors and compared for optimal costing scenario approval.



## Web PLM

Manage styles, colors and materials online. Generate and track requests, purchase orders and critical path activities. Print tech packs and review fitting processes.

Employee and vendors access the same data, real in time to complement the ERP procesess



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## Main Features

### Sales Force Automation (SFA)

Use the Web to earn revenue and provide more services to your customers. Apparel & Footwear offers web presence for your sales employees and users. Representatives enter and track orders, shipments and invoices, access customer and style information and your customers can access season styles.

Web shop experience. Through our apparel merchant and ecommerce experience your customers can pick styles, colors and variables in a flexible web store





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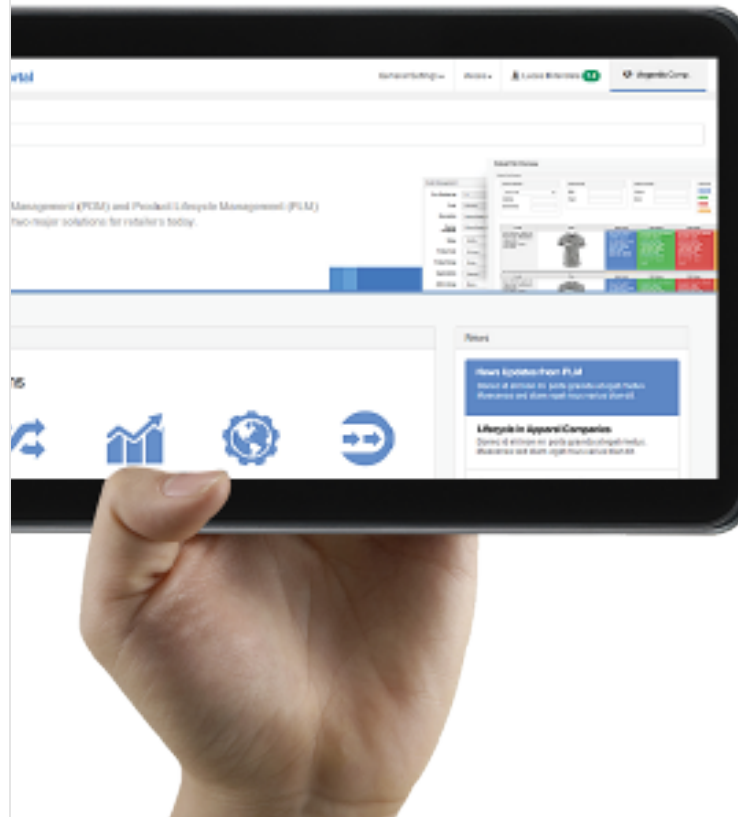
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## Fashion Book



In the fashion industry, the immediacy and accuracy of the Collection can make a big difference. The fashion book presentation controlled entirely by merchandising staff at the fashion house delivers accurate collection information from the the Apparel & Footwear solution, including style and color options and inventory availability.



This information is presented to the customer in a visually appealing, highly intuitive style on the iPad or any tablet device platform.

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## Main Features

### Manufacturing

#### Material Requirements Planning (MRP)

Manages MRP through a wizard-based process that enables users to define a planning scenario and predict demand based on forecasts.

#### Warehouse management

Handles inventory levels, item management, price lists, special price agreements, transfers between warehouses, and stock transactions.

#### MRPII and Production for different Strategies / Organizations.

The manufacturing functions include specific strategies / functions for materials management: order and stock related production, mixed and variant production as well as the necessary functions for the appropriate production planning and execution of manufacturing orders.

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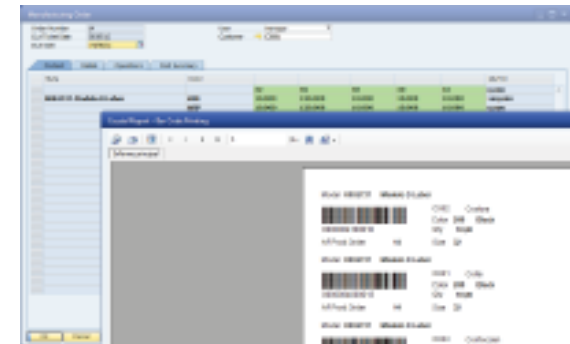
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## Advanced Planning and Scheduling (APS)

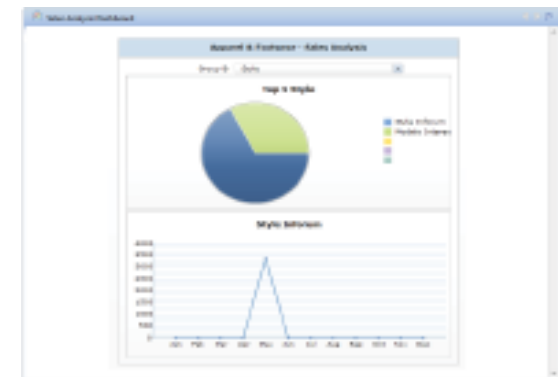
APS is used for detailed planning in enterprises, since order times, lead times, transition periods, capacity allocations, availability of resources are critical parameters in the value creation process.

The graphical visualization of all activities with the resources achieves a high level of transparency and allows to see where and how intervention is required.



## Reporting

Creates reports for nearly every aspect of your enterprise, including customer and supplier debt, sales, cash flow, customer-contact summaries, bookkeeping, warehouse stock, financial statements, pricing, and customer activity.



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## Successful Cases

### **Alpargatas USA**

Managing a Complex Product Portfolio to Offer Exciting Customer Choices.

As every fashion lover knows, a shoe is not just a shoe. It is a statement. And shoes from Havaianas make statements as spectacular as the person wearing them. Pink soles and yellow straps? No problem.

Emerald heels? Done. Terrificturquoise straps? Coming right up. Thanks to SAP® software, Havaianas delivers footwear as individual as the foot it frames.



[View Online Brochure for more Information](#)



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## Successful Cases

### Bacup Shoe

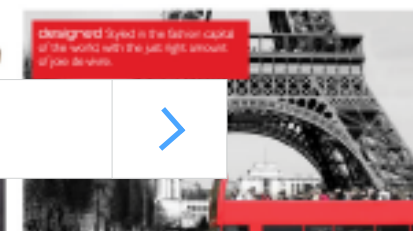
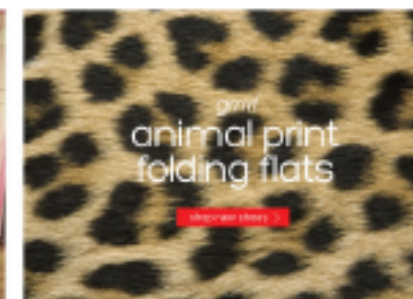
Implemented SAP Business One with apparel & footwear modules

Tim Smith, Managing Director, Redfoot Shoes. Redfoot Shoes is the footwear division of Bacup Shoe, a leading supplier of made-to-order quality footwear. The company also has a warehousing arm – Alpha Logistics.

Through their partner, Signum Solutions, SAP Business One was implemented in just two weeks at Alpha Logistics. Immediate benefits included automated stock control, accurate stock allocation, and improved customer service through better access to customer history. Following the successful implementation at Alpha Logistics, SAP Business One will be implemented at Redfoot Shoes.



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These are some of the main clients who are using this solution for their companies worldwide.



<b>USA</b>	ALPARGATAS
<b>Honduras</b>	VAN HEUSEN
<b>España</b>	MODA ESEOESE
<b>UK</b>	BACUP SHOE
<b>Chile</b>	CASA ANNY
<b>Mexico</b>	VIA MODA
<b>USA</b>	CAROLEE
<b>Mexico</b>	CALZADOS MI LORD
<b>Canada</b>	TRIUMPH
<b>Brasil</b>	ADRIANA DE GREAS
<b>Pakistan</b>	IMPERIAL SHOES

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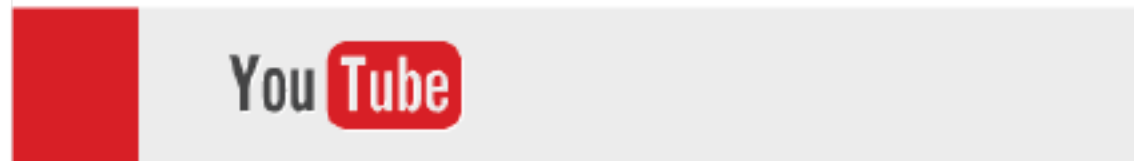
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## Media Content

We invite you watch our webinars on our  
**YouTube channel.**



[www.youtube.com/user/argentischannel](http://www.youtube.com/user/argentischannel)



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